

FOREX™

411

FOREX411.NET

FOREX 411
Power Team Consultant

FAST START
Basic Training Manual
Version 1.0
(Revised August 22, 2005)

NOTICE: This manual is for the eyes of authorized FOREX 411 Power Team Consultants ONLY -- NO EXCEPTIONS! Any Consultant who passes this manual or the proprietary information herein to anyone outside the authorized Consultants group for FOREX 411 is subject to immediate termination.

Please also note, however, that there is information within this manual which can be disseminated to clients, such as company relationships, history, product information, etc.

❖ **Introduction**

This basic training manual is designed to get you up and running quickly and effectively with the FOREX 411 Power Team Consultant program. This is NOT the detailed training that you will need to be extremely well-versed and qualified to consult with clients regarding each of the FOREX 411 products; however, this will provide you with the foundation you need to get started. This material is presented based on the assumption that you already have a reasonable level of knowledge about the FX/AAMI products and services.

There is an audio-visual presentation associated with this manual so please refer to it as well.

❖ **Company Mission**

To provide the highest level of consultation services to our clients while providing an excellent income opportunity to the Power Team Consultants, commensurate with the services they provide on an individual basis to the clients.

In short, you have been chosen to be part of this team because your skills, talents and abilities are better served through FOREX 411 than through the various other organizations and/or compensation arrangements that are available to you through other avenues that deliver the same products.

You were specifically invited to be part of this team because you have the attitude we want and the sincere desire to help your clients through the maze of the international world of financial diversification, asset protection, estate planning, etc.

Thank you for choosing to be part of our team. We welcome you wholeheartedly. This is your first step to training as a Consultant. We will expect you to be in a perpetual state of self-education regarding any product area that is covered under FOREX 411.

❖ Company Relationships

As a first step, it is vital that you understand the relationship between FOREX 411 and Alliance Asset Management International (AAMI). AAMI is the company that supplies that trust, IBC, foundation and ancillary products such as credit cards, debit cards, etc. They also provide the platform for the Back Office, even though it is branded as FOREX 411 for our clients.

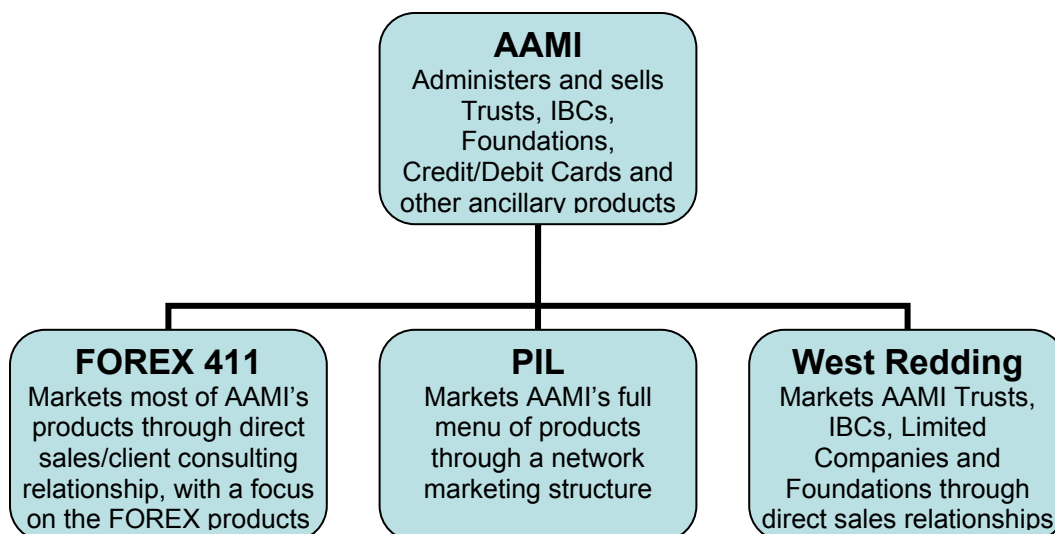
AAMI evolved from Prosper International Limited (PIL), which was founded in 1992 and as of this writing has approximately 154,000 clients in 142 countries worldwide. The company has an excellent track record and history and you can be proud to represent these products.

AAMI took over the role of “trust company” in 2003 and now, through its offices in Panama and around the world, administer all trusts and other products that are purchased either directly through AAMI or through one of its authorized reselling agents.

If you look at the system as a product “manufacturer” with various distributors, it will help you to more clearly understand the relationship. AAMI produces and administers the products while various other companies brand and sell the products through a number of different mechanisms and compensation structures.

For example, an AAMI trust is the product you receive if you purchase a FOREX 411 Full Trust, or a PIL Full Trust or a West Redding Full Trust. There are a number of different companies that now deliver AAMI (or what used to be “PIL”) products. FOREX 411 is simply another delivery mechanism, but one that best suits what we as a company have set as our goal. We also have our own proprietary product in the FOREX 411 Training Course. While FOREX 411 is also delivered through PIL, our FOREX 411 product belongs to us.

The diagram below helps to establish the relationship between the companies:



There are other companies that have relationships to AAMI as well, selling one or more of AAMI's products and services to the public through some type of marketing structure. The three mentioned above (FOREX 411, PIL and West Redding) are the ones you are likely to hear the most about. Obviously, our focus is entirely on FOREX 411 as the very best avenue for the client.

An important note on this subject: We are in a sense "competing" for the business with these other companies. While we do expect the highest ethical standards to be maintained by our Consultants at all times, it is sometimes important to "emphasize" to the client the added consulting service that we provide through the FOREX 411 "gateway" to the AAMI products. Remember, at FOREX 411 we have the same high quality trust products, administered by the same company, but we ALSO provide private one-on-one consulting services, as well as group training, and a training library to our clients, at no additional charge.

When presented to the client with confidence and enthusiasm, the added benefits of working with FOREX411 will "sell" themselves.

It is perfectly acceptable to let the client know that there are a number of avenues or "gateways" through which they can purchase the AAMI products, but through our gateway, you will have that extra value-added consulting service. It is also important to note that because of the company's history, "PILL" or "PIL" is the name most people associate with this product line. We are here to change that. The reason we explain this in such detail to you is so you can explain this to your clients. When they understand the relationship between the companies, there is a sense of ease that comes to the client that they will in fact get the same great product along with the additional personal attention.

❖ **How Do We Sign Up A New Client?**

Each of you should be familiar with how to sign up a new client under the PIL system or some other. The process with FOREX 411 is no different other than in a few minor ways. If you signed up originally through FOREX 411, then you already have been through this process.

Of course, the most important element is that you will now sign ALL new clients through the www.forex411.net site.

We always recommend that you sign up new clients by walking them through the web site step-by-step. Associated with this Fast Start Training is an audio-visual file that you can refer to that will show you the steps.

Here are the steps:

1. Go to www.forex411.net;
2. Click on the Join Us button (along the top menu bar or on the lower left banner);

3. The first page to come up will be the Terms and Conditions...the client needs to click on the "I Accept" button at the bottom of that page.
4. Client fills out the necessary information. **BE SURE THEY INCLUDE YOUR REFERRER ID NUMBER**. This is the same number as your previous PIL ID, if you had one, or the six-digit number you were assigned when you signed up through FOREX 411.
5. Also, at this stage, please remind the client to write down the password that they chose which must be at least 8 characters. This is the password they will use to access their Back Office along with their Trust ID number).
6. In most cases, you will want to have the client choose the "Cashier's Check" or "Traveler's Check" option if possible. Here's why:
 - a. In various experiments, we are finding that Cashier's Checks credit into the system FASTER than any other form, even wire transfers. That means faster activation for the clients and quicker payment to the consultants.
 - b. The credit card option is technically faster but it charges an extra 8% Shipping and Handling fee. Moreover, at the time of this writing, the credit card option is not functioning properly and until it is, there is no sense in further confusing the client.
 - c. Note: If there is a specific reason to use Internal Transfer (eg., another trust client is paying for the product), or the client insists on Wire Transfer (even after you explain it will credit faster if they use the Cashier's Check option), obviously use that option. The client is always right, unless you can talk them out of making a bad decision.
7. The client has four options for products they can purchase from the first page of the application (Choose One):
 - a. FOREX Full Trust Private Trader Package (\$2245)
 - b. FOREX Beginning Trader Package (\$795)
 - c. Full Trust (\$1350)
 - d. Full Trust with Foreign Grantor (\$1650)
8. Once the client has finished filling out the information on the first page, they can click on "Submit" and it moves them to the second page of the application. The second page needs nothing filled out, unless the client intends to purchase something additional, such as additional debit cards, a credit card (and associated \$1,000 deposit), etc. Please note: The client may also use the second page to indicate they are depositing additional funds along with their initial product purchase.
9. Once the client fills out the necessary parts on the second page (or requires no additional products or deposits), they again hit Submit and the confirmation page will appear.
 - a. This page issues the Client ID number (Trust ID/Username).
 - b. It also issues the instructions for payment.
 - c. **IMPORTANT NOTE: At the time of this writing, the confirmation page indicates that the Client should make payments payable to FOREX 411 and send it to Panama. THIS IS NOT CORRECT!**

(Yes, we're working on it). All payments should be made out to: AAMI and sent by Overnight Courier to: 4270 Aloma Avenue, Suite 124-66K, Winter Park, FL 32792. A signed copy of the application should accompany the courier package.

Make absolutely certain that the client follows the proper instructions implicitly or we will have to manually track the order mistake.

❖ **Instructing the Client on His/Her Next Steps**

Now that your new client has signed up for the appropriate product package, you will want to confirm a few things with the client:

1. Make sure he or she understands the payment needs to be made out to AAMI and sent along with a signed copy of the application to the Florida office, BY OVERNIGHT COURIER. Stress this to the client and ask when he or she intends to send the courier package, so we can track this.
2. Inform the client that they have limited access to the Back Office until payment is received but that they can go in there and browse a bit. Show them how to login to the Back Office.
 - a. Go to www.forex411.net
 - b. Click on Client Business Center (left side of Grey Menu Bar at the top of page)
 - c. Click on Client Account Back Office (this is a feature coming soon, and not currently available, but will be very soon. Right now, the Client Account Back Office comes up directly from the Client Business Center). Login using six-digit ID number they were issued as Username and the password they chose in the application as the Password.
3. Inform the client that they can begin their training process as soon as they SEND the courier package and email to you the tracking number. Once they do this, you can provide the Client Training Area login (currently not available but will be soon). The username and password for this area will be available to Consultants to provide to Clients and will be changed from time to time. The Client Training Area is where the clients will go to learn about the Back Office (8 modules audiovisual), the Trust (3 Modules, audio and e-book), IBCs, Foundations, Financial Privacy, etc. Emphasize to the client that this training process is vitally important to their future in working with international entities and we are dedicated to the training process. Emphasize that the only way they can be fully versed in this arena is to take personal responsibility for their ongoing education.
4. Ask the client if they require any additional service at this time.
 - a. If so, schedule a consultation.
 - b. If not, thank them for their business, remind them once again to send you an email with the tracking number on their overnight package and close the call. Let them know that you will contact

them again when you receive confirmation that the product payment has arrived.

- c. Give the client your contact information in case they have additional questions in the meantime.

❖ **Filing a Client Information Report**

(Hint: Read and Do this ONLY if you want to get paid)

Every time you sign up a new client, FOREX 411 will automatically receive notification and the client is being added to FOREX 411's global "Buddy List". You will also need to send notification with additional client information to FOREX 411 through the Secure Messaging system, as follows:

1. Log in to your Back Office (either through PIL or FOREX 411, whichever is appropriate).
2. Go to the Mailbox section and click on New Message
3. In the "Send To" section, choose Buddy List (each of you should have FOREX 411 on your Buddy List already...if you don't, click on Buddy List and Accept the Buddy List invitation that is waiting there for you).
4. Click on Add, which brings up your Buddy List, and check off the box for FOREX 411 and Add again.
5. Use "New Client Information" as your Subject
6. Put the following information in the secure message to FX 411:
 - a. Client name
 - b. Issued ID number
 - c. Your referral ID
 - d. Products purchased
 - e. Date
 - f. Payment method
7. Click on Submit to send the message.

This way we can more easily track the payment process and commissions due as it is reported to us from AAMI.

❖ **Getting Paid as a Consultant**

As you are all already aware (since you have all UNDOUBTEDLY read the entire FOREX 411 Power Team Overview document already!), we have a system for compensation that matches the effort that you will be expected to commit to your (and our) clients.

Since there have been some minor changes since the launch of FOREX 411, the following information is provided once again:

All Power Team consultants will be required to establish a full international asset protection trust account, if he or she is not already a trust client of PIL/AAMI.

Any FOREX 411 Power Team sale must be referred through the FOREX 411 Web Site at www.forex411.net.

Power Team consultants who are also PIL members using the Binary Compensation Plan may continue to refer clients to the Binary Compensation Plan under PIL if they so desire (although we do not see WHY someone would want to take less money for the same work) but should do so by enrolling the new client through the PIL web site. **They will not be a FOREX 411 client and as such may not receive and benefit from the high level of added personal service that FOREX411 clients enjoy.**

Any sale going through the PIL web site will be credited only to the Binary Compensation Plan (assuming the Consultant is already participating in the Binary Plan) and will earn less commission than a FOREX 411 Power Team sale.

Commissions will be paid by AAMI to FOREX 411's Master Account for all products sold, and then the sales commissions will be distributed appropriately to the Power Team consultants and their sponsors.

All commissions will be paid at least weekly (we'll be working on daily commissions payments) to the AAMI trust account of the individual Power Team consultant for distribution through the available methods (check, credit card, debit card, wire transfer).

Commissions on Products Sold

The focus of the team is to promote and sell products that include a FOREX training course; however, a broader menu of AAMI products and services is available for sale by any Team consultant, as long as the appropriate training has been completed by the individual consultant.

The following chart indicates the available products for sale and the commissions for products sold. Only one package is indicated here which would include a 10% bonus, however, any combination that includes a FOREX 411 package and at least two additional products will qualify for the ten percent (10%) bonus:

To summarize, qualification for the compensation plan works like this:

If you are a brand new Consultant, you first need to qualify by making two Training Sales:

1. 100% of your commission for the first Training Sale goes to your sponsor (the person who invited you to be part of the Power Team);
2. 50% of your commission for the second Training Sale goes to you and 50% goes to your sponsor;

- Every sale after the first two generates 90% commission to you and 10% to your sponsor.

Below is a duplication of the commission information in the Power Team Overview for your reference.

Product / Package	Retail Price	Gross Commission	10% Package Bonus	Total Commission	Net After 10% Split w/ Sponsor
FOREX Full Privacy Package (FOREX 411, Full Trust, FGT)	\$2,245	\$600	\$60	\$660	\$600 (\$540 commission after 10% split + \$60 Bonus)
FOREX Beginning Trader Package	\$795	\$200	n/a	\$200	\$180
FOREX 411 Course	\$595	\$150	n/a	\$150	\$135
Currency Trading Charts	\$100/mo	\$15/mo	n/a	\$15/mo	n/a
FOREX Power Support Package	\$77/mo	\$15	n/a	\$15/mo	n/a
Full Trust	\$1350	\$400	n/a	\$400	\$360
Foreign Grantor Option	\$300	\$50	n/a	\$50	\$45
Int'l Business Company (IBC)	\$1,800	\$500	n/a	\$500	\$450
Private Interest Foundation	\$1,800	\$500	n/a	\$500	\$450

Consultants will be paid as payments come in through the AAMI system. When we receive payment for the client, you will receive payment for the client within that week (our target is to make payments within 48 hours). It is for this reason that it is important for FOREX 411 to receive the New Client Information as discussed above.

❖ **Summary of Primary Products, Packages and Commissions**

The following covers the primary products, packages and commissions paid on those products, including a summary of information that includes benefits to the clients and the products included in each package.

Please refer to the www.forex411.net web site for overview information on each product, as we will not be specifically duplicating that information here. Please review the 21-minute FOREX presentation on the Web Site under the “View Our Presentations” banner at the home page. This will give you a clear overview of the FOREX program for sales purposes, even if you aren’t planning on trading yourself. Also, please direct clients to this presentation to save yourself time and effort.

1. FOREX Full Trust Private Trader Package (Price: \$2245)
Net Commission Paid to Fully Qualified Consultant: \$600

Products included:

- FOREX 411 Training Course (@ \$595)
- Full Trust with Foreign Grantor Option (@ \$1650)

This is our primary focus package. The package includes the appropriate entity structure and training the individual client for self-directed trading in the global FOREX (foreign currency exchange) market.

The \$2245 price DOES NOT include the fee for opening a live account or any money deposited into either the trust or a trading account.

What the client receives with the FOREX Full Trust Private Trader Package:

- Fully Activated International Asset Protection Trust
 - Private Anonymous Debit Card
 - Private Back Office Banking Package
- Foreign Grantor Privacy Option
- Unlimited online access to FOREX 411 Training Course incl. all Future Upgrades
- 30 Days FREE FOREX Power Support Package (\$77 per month thereafter)
 - Online Q&A Forum
 - Twice Daily FOREX Forecasting Service
 - Weekly Live Visual Online Traders' Forum
 - Personal Mentoring and Consultation
- 7 Days FREE FOREX 411 Desktop Pro Chart Package (\$100 per month thereafter, including data feed)

For advantages of trading the FOREX market and additional advantages of trading through the International Asset Protection Trust, please see the Home Page of www.forex411.net

Notes:

- a. The 30 Days Free on the FOREX Power Support Package is NOT automatic. The 30 days Free starts at the time they first sign on for the subscription. In order to sign up for the subscription, the client must choose the FOREX Power Support Package from the Additional Products section in the FOREX 411 Back Office.
- b. The 7 Days Free FOREX 411 Desktop Pro Chart Package is also NOT automatic. To sign up for the trial, the client needs to click on the Banner from the Home Page of www.forex411.net that says: Advanced FOREX Charts or go directly to the following link:

<http://fx411.tradeseuring.com/Misc/FX411.asp>

From this link clients can:

- Login to their current charts
- See a demonstration of the charts
- Sign up for a Free Trial
- Download the Charts

PLEASE NOTE: If the client has purchased the FOREX 411 Training Course as part of their package, inform them as soon as their payment is received and credited, they will be able to login to that course in the Back Office (the Client Account Back Office, NOT the Client Training Area), in the “External” section of the menu item that says **ACT Portal**.

*****ADDITIONAL FOREX PRODUCT NOTES:**

- **ADVANCED TRAINING COURSE:** Part of our strategy includes referring clients to an Advanced Training Course through one of our associates. While there is no commission on this product, it is designed to assist the client, and take much of the FOREX support off of FOREX 411. The cost on the course is only an additional \$395. You should become familiar with this course yourself and refer clients to: www.fx411.com.
- **FOREX MANAGED ACCOUNTS:** While this program is not currently available, we are working toward a very exciting joint venture with an organization that we believe has discovered the mathematical equations for the “Holy Grail” of trading. You will come across clients who will want to place funds in managed accounts, whether in conjunction with or instead of trading funds themselves. We expect this account to be very attractive to investors and will provide our Consultants with the potential for long-term residual income.

2. FOREX Beginning Trader Package (Price: \$795)
Net Commission to Fully Qualified Consultant: \$180

Products included:

- FOREX 411 Training Course (\$595)
- Limited Trust (\$200)

IMPORTANT NOTE: This product is designed strictly for clients who are interesting in training and trading in the FOREX but for some reason cannot afford the whole package. It allows a client to “dip a toe in the water” and start trading and while it does allow for the financial privacy aspect of the trading account, it does not afford the client the additional benefits of asset protection, estate planning and access to the other

products available through FOREX 411. Use this product only as a fallback position with clients.

The package includes the following:

- FOREX 411 Training Course
- Limited Trust for Trading ONLY (no additional asset protection, estate planning and other benefits)
- 30 Days Free Access to Online Support
- 7 Days Free Trial FOREX 411 Desktop Pro Chart Package

As above, the 30 days Free Access to Online support and 7 days free trial of the charts is by subscription. See Items 1a and 1b above.

3. The FOREX 411 Training Course (as a stand-alone product). (Price: \$595)
Net Commission to Fully Qualified Consultants: \$135
This is a product option that is ONLY available to current clients that have already purchased a Full Trust, preferably with the Foreign Grantor Option.
4. Currency Trading Charts (7 Day Free Trial, \$100 per month thereafter)
Net Commission to Fully Qualified Consultants: \$15 per month per client
Note: One of two current products that creates ongoing residual income.

This powerful FOREX 411 customized chart package is a great value for a fantastic product. These charts are custom designed for the trading system that we use and have a variety of great features for traders.

Consultants should spend some time comparing these charts to what else is available out there. The price for the charts INCLUDES the data feed.

*****IMPORTANT FOREX SELLING POINTS:**

- Typically, when a client purchases FOREX trading software through one of our competitors, they will pay anywhere from \$3,000 to \$12,000 for the software package and then pay \$99 to \$250 and more just for the data feed that they must have to provide the data to the software package.
- Real life example: One competitor is 4X Made Easy. Their software package sells for around \$3,500, depending on the deal of the day at the seminar they run. Then the client receives little or no training, no financial privacy (they will need to trade through a domestic account that requires them to provide a ton of personal information) and then must rely on the trading signal package that is provide by 4X Made Easy, without any knowledge about what is behind the trading signal that is being generated. This alone is a recipe for disaster.

- For only \$2,245 our clients receive:
 - Real training with personal mentoring in the FOREX program.
 - An international asset protection trust w/ foreign grantor option for complete financial privacy.
 - Demo accounts for practice trading
 - Customized chart package
 - Support options to increase success in trading
- Therefore, for \$3,500 our clients could get all the above, plus open a trading account with \$1,000 in it to begin trading.

5. FOREX Power Support Subscription (Price: \$77/mo, after 30-day Free Trial)
 Net Commission to Fully Qualified Consultant: \$15 per month per client
 Note: One of two current products that creates ongoing residual income.

In our combined decades of trading experience, we have determined that clients learning to trade FOREX need SUPPORT. That's why we have developed the FOREX Power Support program. For a very inexpensive monthly subscription, this program provides four different levels of support including:

- Online Q&A Forum
- Twice Daily FOREX Forecasting Service
- Weekly Live Visual Online Traders' Forum
- Personal Mentoring and Consultation

NOTE: Any Consultant who intends to sell the FOREX 411 package should really take the FOREX 411 course and subscribe to the charts and support package, so you can really see how the process works. Much more detail about the support package is available in the course as well.

6. Full Trust w/ Foreign Grantor Option (Price: \$1650)
 (Annual Renewal/Maintenance Fees: \$240)
 Net Commission to Fully Qualified Consultant: \$405

Products included:

- Fully Activated International Asset Protection Trust
 - a. Private Anonymous Debit Card
 - b. Private Back Office Banking Package
- Foreign Grantor Privacy Option

The list of benefits relating to the International Asset Protection Trust is as long as your mind is creative.

Here are a few key bullet point benefits of the Full Trust Package:

- **Asset Protection and Safety:** Keeping assets in an international trust can provide you a financial reserve should an emergency or disaster occur in your domestic financial life.
- **Protection against judgment:** In a lawsuit-happy world it's nice to have reserves that can't be seized or attached by a court or a tax authority.
- **Confidentiality:** Because it is a private contract, a legal agreement, and is no one's business but yours, only those in the trustee's position, and whomever else you wish to inform will even know of the trust's existence. The trustee cannot divulge any information to anyone other than you! The trust is created in a jurisdiction where financial and personal privacy are not just words, but are actually a part of the law with stiff penalties, including possible prison terms, for anyone disclosing that private information.
- **Estate Planning/Ease of transfer to heirs:** Wills, living trusts, and domestic trusts invariably pay taxes and probate, especially when assets are transferred. An international trust does not! (You should consult your tax advisor for current information and advice.)
- **Faster accumulation of wealth:** Trusts can own companies, have bank accounts, own portfolios, hold trading accounts, accumulate commissions, etc., and have tax advantages!
- **Access to higher yielding business and investment opportunities in the global market place.**
- **Personal and financial privacy from the prying eyes of governments, creditors, identity thieves and others who could take advantage of you with your private information.**
- **Possible tax savings, avoidance and deferral:** Save, avoid and defer many taxes in many ways. Any asset can be designated trust property. If the trust is in another jurisdiction, those assets can earn interest, or otherwise increase in value, without being subject to domestic taxes. (Consult your tax advisor for current information and advice.)

The Foreign Grantor (FGT) Option allows the client to remain completely anonymous in the relationship to the trust and allows a client to truthfully deny any direct association to the trust.

For example, on the IRS 1040 form, there is a question something like this: Are you the grantor, settlor, trustee or beneficiary of a foreign trust? It is a yes or no question. If the client DOES NOT choose the Foreign Grantor option, then that client is in fact the Settlor/Grantor (interchangeable terms) of that trust and would have to answer "Yes" to that question. With the FGT option, the client can truthfully answer "No" to that question.

PLACE STRONG EMPHASIS ON THE CLIENT CHOOSING THE FGT OPTION, EVEN IF THE CLIENT DOES NOT FULLY UNDERSTAND WHY. IT IS IMPORTANT IN THE SHORT- AND LONG-TERM STRATEGY THAT U.S. AND CANADIAN CLIENTS CHOOSE THE FGT.

There may be additional advantages in tax-free distributions from the trust, however, it is important that we never use the term “tax-free” to the client. We deal with clients in 142 different jurisdictions now. Particularly with U.S. and Canadian clients, it is vitally important that we disclaim any tax, legal, financial or investment advice.

IMPORTANT NOTE: WE ARE NOT LICENSED TO PROVIDE SUCH ADVICE AND EVEN IF WE WERE, WE KEEP THE SLATE CLEAN BY AVOIDING SUCH ADVICE. Please NEVER put yourself in the position of providing any type of “advice” to clients and don’t oversell the products. The company allows clients to make their own informed decisions and does not report trust income to any agency anywhere in the world. That is where we can end that conversation. Allow the clients to make their own decisions regarding taxes and always recommend that they seek out professional advice if they feel they need it.

7. International Business Companies (IBCs) (Price: \$1,800)

(Annual renewal fee: \$800)

Net Commission to Fully Qualified Consultant: \$450

An International Business Company (or IBC) is simply a foreign corporation. The IBCs we provide through our relationship to AAMI are primarily created in Panama, which has some of the strongest and oldest IBC legislation on the planet. Clients doing international business whether import/export or through the Internet or otherwise, may have a need for this type of structure in their overall strategy. It is important that you learn more about these entities so you can best educate the client as to his or her choices in creating such a structure.

Please visit the IBC section of the FOREX 411 web site for bullet points on IBCs for client benefit. Please learn this information to assist you in selling these benefits to the clients. Additional detailed training on IBCs is coming soon.

8. Private Interest Foundations (Price: \$1,800)

Annual Renewal Fee: \$800

Net Commission to Fully Qualified Consultant: \$450

The Panama Private Interest Foundation is perhaps the most powerful entity that an American or Canadian can add to their arsenal. This entity

currently (based on the most up to date research we can find) has NO REPORTING REQUIREMENT to the IRS and can be used for multiple purposes.

Again, it is important to visit the Products section of the web site to learn more about this entity, so you can better educate the client about it. There is also a complete training on the Foundation for clients and consultant coming soon.

NOTE: AAMI, PIL and West Redding sell IBCs and Foundations for \$1,600 and we sell ours for \$1,800. This is because we are including a \$200 consulting fee to our clients. We justify the additional expense for these entities because we believe that IBCs and Foundations require additional consulting and we have arranged for that consulting fee to be paid to you for your training and knowledge in this area. Please do yourself and your clients the service of educating yourself to provide the best information possible.

❖ **A Further Note Regarding Training, for Clients and Consultants**

The International Asset Protection Trust, IBCs and Foundations are complex structures. We are providing training courses for clients so they can learn more about the entities and we need to be sure to instruct the clients to go through those training courses first, and then come back with their questions.

Moreover, it is important that ALL CONSULTANTS go through each training module available and become as well-versed as possible in these entities.

Training for Consultants is a REQUIREMENT in FOREX 411, it is not an option. Please educate yourself so you can better serve yourself and the clients.

❖ **Ongoing Support for Consultants**

We realize that there is a wealth of information that you will need to absorb over time in order to best perform as a FOREX 411 Power Team Consultant. Remember, that you do not need to “build Rome in a day.” Education is an ongoing project.

We are a team and members of this Power Team can and will provide support to other Consultants. It is important to all of us that we bring the same message to our clients.

If you are working with a client and you feel you can't answer all their questions, DON'T WORRY. You're not supposed to. You simply need to know where to direct them to get their questions answered.

Specific client issues will be discussed in private consultation and you will always have the support of more experience Consultants in working with your clients.

❖ **Some Closing Comments**

Like our ongoing quest for continuing education, we consider FOREX 411 to be a “work in progress” as well. It is our intention to forever improve the products and services available to our clients. We also endeavor to increase the quality of service and compensation we provide to our most respected and appreciated Consultants.

As you know, this is an *invitation-only* group. Not just anyone can step up and become part of this elite team. Everyone going through this training has been specifically chosen because of their talents and abilities. You have already shown your desire and compassion for educating and mentoring clients in this international financial field. Our ultimate goal is to assist our client to create freedom in their lives, and in the process, create freedom for ourselves – both personal and financial freedom.

Thank you for your participation in the FOREX 411 Power Team.

May you be successful in all you pursue!

For Assistance and Consultant Support, please contact:

**Jeff
Managing Consultant
FOREX 411, Inc.
Direct Line: (707) 753-1571
Email: jeff@forex411.net**

APPENDIX

Sample Script for FOREX Clients

This script is designed to give you an overview of the package. The language may or may not be right for your personal style. All the basic introductory content is in this script. Choose what works for you, make it your own and go with it.

Question:

What does your company offer?

How is FOREX 411 different from other FOREX programs?

Tell me about your program.

“FOREX 411 is a comprehensive training and trading tool package that puts the power of foreign currency trading in your hands and provides you with the opportunity to trade this exciting FOREX market.

You can trade from any your home, your office -- wherever you choose – as long as you have a computer and an Internet connection. The market is open 24 hours a day and over five day per week.

The market itself is the largest in the world, generating an average volume of \$1.5 Trillion per day. That’s 30 times the size of the New York Stock Exchange!

At FOREX 411, we focus on training our clients to become *traders*. We realize there are a lot of signal packages and software programs out there that would have you follow their “green arrows and red arrows”. We believe in educating TRADERS. We don’t want you to blindly follow a signal package without knowing what’s behind that trading signal. *That’s a recipe for disaster!* So we teach you how to trade like the “big dogs” – by that I mean the big institutional traders that trade currencies for banks and large brokerage houses.

And the best part is that for the price of most of our competitor’s software packages, we provide you with the training, support, a customized chart package, an international trading platform PLUS a comprehensive international asset protection package that not only protects your assets and your family, but also allows you to trade in complete financial privacy.

Let me ask you a question, *_{name}_*...if you decide to become a trader in this global financial market, doesn’t it make sense to set up your trading entity in the international market as well? *(Of course)*

...and given the choice between providing a bunch of private and personal information like your social security number and home address, do you like the

idea of setting up your trading account without providing all that private information? *(Yes, of course it does!)*

Then, then let's take the next step. You need some more information. I want to make sure you're fully informed before we move on. So, I'd like you to take a look at a presentation we have online that will help to answer most of your general questions. Then we can talk again to finalize the details and get your started.

Can you be on the Internet and on the phone with me at the same time? *(Yes)*

OK, let's go to www.forex411.net *(I'm there)*

Scroll down the page and look at the left menu banners. You'll see one that says: "View Our Presentations". Do you see it? OK, click on that.

Now, you can choose the format in which you want to view the presentation, either in QuickTime, Windows Media or Flash. This presentation is going to take about 21 minutes, so you go ahead and view the presentation and I'm going to call you back in about 30 minutes. Then we can answer the rest of your questions.

Jot down my phone number in case you need to call me for any reason.

OK, enjoy the movie. Talk to you in 30 minutes."